



WME LAUNCH PROCUREMENT ONLY SERVICE

West Mercia Energy (WME) are delighted to have launched a new service offering to the public sector. Our 'Procurement Only Service' is now available and compliments WME's core existing 'Fully Managed' provision and we are delighted to welcome our first customer utilising the service, Birmingham City Council.

WME has been delivering energy services to the public sector for 25 years and currently supplies to a wide variety of customers across the public sector including Local Authorities, NHS, Blue Light Services, Charities, District & Town Councils and Schools & Academies.

The new arrangement has been developed closely with our key supplier Total Gas & Power (TGP) who are currently WME's contracted supplier for both gas and electricity. TGP are one of the largest Industrial and Commercial suppliers in the UK and have considerable experience operating within the public sector marketplace. TGP were appointed as WME framework suppliers following competitive tender exercises ran in line with Public Contract Regulations.

Under the new service offering, customers can access our OJEU compliant energy contracts and benefit from WME's risk managed flexible procurement strategies.

Key features of the new service include;

- **Risk managed energy procurement** - Risk managed strategies to match your requirements
- **Annual price validation** - Includes validation of increasingly complex non-commodity costs
- **Ongoing contract management** - Regular contract reviews ensuring high performance maintained
- **Annual budget support** - Comprehensive budget support and forecasting
- **Supplier management** - Close management of supplier performance in key areas such as on-boarding, timely and accurate billing, query management etc.

Gavin Owen, Business Development Manager at WME added, "We are delighted to launch this service and add another option to ensure we continue to deliver something for everyone and remain a leading provider of energy contracts to the public sector. Our focus remains on delivering a high quality, personable and cost effective service to our customers, placing supplier management, quality procurement and customer service at the heart of this new service offering."

We are delighted to launch the service by contracting the largest local authority in the UK, Birmingham City Council, from April 19, and we are receiving interest in the new offering from across the Public Sector".

Should you be interested in discussing this offering, or the WME Fully Managed service please contact Gavin Owen at: gowen@westmerciaenergy.co.uk